

# DIGITAL AGRIFOOD SUMMIT PORTUGAL 20-23 JAN2021



PORTUGUESE  
AGROFOOD CLUSTER



INOVCUSTER



PORTUGAL  
FRESH  
FRUITS  
VEGETABLES  
FLOWERS

COMPETE  
2020

Lisb@20<sup>20</sup>

PORTUGAL  
2020





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# A TREMOCEIRA ESTRELA DA PIEDADE LDA



Tremeceira is a family business created in 1966, being in the second generation of followers and processing of table olive, lupine, jardineira pickles and seasonings, specializing in quality products combined with innovation and creativity.

Our company is loyal, dynamic and proximity to the customer.



# A. Pires Lourenço & Filhos S.A.

A. Pires Lourenço is a family-owned company that produces exclusively Cured Ham for over 60 years. We are from a typical producer region, where cured ham has been made for centuries. That Knowledge has passed through generations leading us to a product that has curing periods between 9 and 12 months and it is characterized by its excellent flavor and aroma, having been awarded with 2 stars at Superior Taste Award Prize.



Nowadays, consumers value products with lower salt content, for that reason the company is concerned to control this parameter maintaining the consistency, color and aroma typical of the Natural Curing method.

We can offer all kind of formats and presentation but, following the market trend seeking solutions for self-service, we've specialized in the production of sliced products and fixed weight pieces. We've been working for many years with the largest Portuguese supermarket chains. This experience allows us to be able to face the challenges that may appear.





# Acegrow S.A.



acegrow

Acegrow is, with her sister company Greenela, the Agro part of Ename Group, with already 20 years, present in several sectors and employing hundreds of people. Greenela is responsible for growing products sold by Acegrow.

Our core are BERRIES that we export fresh or IQF. We pack in all sizes and shapes.

We have farms in South AND North of Portugal which allow us to have products most of the year. For ex. blueberries we have from February till September, raspberries and strawberries we have basically all year.

We also support customers as sourcing partner, searching for products they can't have enough, at a certain moment. No matter fruit or vegetable, thanks to our networking we find it! We have our own pack-house, equipped with latest technology (for ex. a Unitec Vision3 for sorting blueberries, a software made in-house providing full traceability, IQF tunnel inside our pack house for premium quality frozen products...)

Our farms and pack-house are certified.

Let's work together!



# Alitec, Alimentos Tecnológicos, SA

Alitec is a company specialized in the dehydration of fruits and vegetables by hot air, we also have a pasteurization line dedicated to the manufacture of natural juices. In both lines we produce high quality product.

We are located in the heart of fruit production in Portugal, in the western region, and have in our shareholder structure two of the main producer organizations in the country, which is why we have an inexhaustible source of access to raw material and its quality control.

We are certified under the BRC standard, we have the european Bio and Koscher certification. All the fruit used by us is of high quality and with guaranteed origin control, such as "Maçã de Alcobaça" and "Pera Rocha do Oeste".

We have already proven our manufacturing capacity and competitiveness as shown by the countries to which we already export regularly.

We are available and able to analyze commercial projects with our own brands but also with the client's brand under PRIVATE LABEL basis.

ALITEC 



# Amendouro, S.A.

Amendouro was founded in 1990, but have many more years of knowledge, dedication and passion for the almond sector because this is the third generation of the family in the almond sector in Portugal.



Our location in the heart of the more traditional almond producing region in Portugal, allows us to have a close contact with almonds and a relationship of proximity with farmers. The history of this company begins in the old manual process of crushing almonds and grows through technological development and incorporation of new lines and industrial processes. Now it is a modern industrial unit for crushing, peeling and processing almonds.

The company has followed the changes and market demands, but has never forgotten the passion for the sector. It is our vast experience and knowledge of the fruit, its properties and qualities that allows us to advise and meet the needs of our customers.

It is values such as responsibility, integrity, security and trust that led us.



Aveleda S.A is owned by the same family, the Guedes, for 5 generations. Since its foundation in 1870, the passion for winemaking, for the sustainable treatment of the surrounding environment, for biodiversity and for the attention to detail are still the guiding principles of the group. These pillars are at the core of the production of quality wines and creation of renowned brands like Aveleda, Casal Garcia, Adega Velha, Quinta Vale D. Maria, Quinta D'Agueira Follies and Villa Alvor.

The group is currently producing wines in 4 different regions in Portugal, Douro, Vinho Verde, Bairrada and Algarve. The company is the biggest producer and exporter of Vinho Verde in Portugal, exporting to more than 80 countries all over the world.



# Azcôa - Azeites do Côa, Lda



Azcôa is a Portuguese olive oil and other vegetable oils producer. The company was established more than 70 years ago and has since then owned a fair share of the market.

We have now three factories in Portugal where we produce our own 19 brands as well as Private Labels for our clients in more than 40 countries.

Our clients include retailers such as Auchan, Carrefour, Walmart, Aldi, Lidl, Metro, among others.



Founded in 1974, BICAFAFE is a Portuguese multinational company specialized in the art of the typical Portuguese espresso coffee, intense and with character.

Since the importation of green coffee, through roasting and packaging to distribution, BICAFAFE makes use of its know-how to present a portfolio of top quality products. It is part of its offer, coffee in many ways, whether in grain, pods or capsules, always with the same attention to quality and respect for the long tradition of the best Portuguese espresso.

Present in many countries, BICAFAFE is proud to spread around the world the aroma and taste of Portuguese nationality in every cup of coffee!



# BY FOODS, SA



BY Foods is the leading purveyor of traditional Portuguese pastry to the world. It's signature brand, Nata Pura, is among a select group of agents that elevated the ancient Pastel de Nata into a classy, trendy pastry enjoyed all over.

The Pastel de Nata is a 3-century old Portuguese pastry and the most ubiquitous staple of the cuisine. Nata Pura Black is the gourmet food service variety, 75gr with a full flavour range. Nata Pura White is the private label option, 60gr with 5 flavours.

K-Jada is BY Foods take on the Queijada, the most ancestral and sweet of all Portuguese pastries. No prep, just allow to defrost and they are ready to consume.



# Cacao di Vine Chocolate



A unique chocolate factory based in Portugal.

High quality Belguim chocolate infused with the best wines in the world and extraordinary and innovative flavours.





Campelo has been well-known as a producer of high quality wine and spirits since the winery was officially founded in 1951, being a bit older than that, with records going back to 1923. Is a family-owned company, being managed by three brothers and their father. Their dedication and the combination of tradition and innovation allowed this company to grow always maintaining a close relationship between earth, vine and man.

Today, the Group Campelo is present in four different Sub-Regions in the VV Region: Barcelos, sub-region Cávado, is located the main winery, and it also has wineries in Marco de Canaveses and Castelo de Paiva, Sub-Region Amarante and Paiva, respectively. The Group recently started a great partnership with Quinta de Naíde in the sub-region Ave. This broader presence in the Vinho Verde Region allowed to extract the best grape varieties of each sub-region. Some of its wines are spread around the world where they bring the history and delicious taste of Portugal.



# Canned Fish A Poveira



A Poveira is a leading Portuguese canned fish company, that is part of Frinsa's Group, one of the major European manufacturers. Poveira is a leading supplier of prestigious international and national retailers. At the same time Poveira puts its expertise at the service of its private label clients, assisting and advising, and contributing value to each client brand.

Minerva is the flagship brand of the company and Poveira's international brand. MINERVA preserves the best fish. Combining traditional techniques to advanced manufacturing technology and High-Quality Standards, MINERVA achieves a product of excellence.

Since 1942 MINERVA is in the most demanding markets, and their products are recognized for quality, excellence, and traditional manufacturing. The Factory is positioned in the industry as a high-quality Cannery, which responds in the best way to different challenges proposed by their clients.



# Central de Frutas Painho, SA



CENTRAL FRUTAS do PAINHO S,A founded in 1995, is one of the largest companies in the sector, having recently invested heavily in the modernisation of conservation equipment and packaging lines supplying the national market and exporting Pera Rocha to 4 continents since its inception.

We are a reference company, 100% certified and we are part of Clube Maça de Alcobaça and Pera Rocha do Oeste DOP.



# CEREALIS INTERNACIONAL S.A



Cerealis is currently the largest agro-industrial group processing cereals in Portugal and is comprised of Cerealis Produtos Alimentares, Cerealis Moagens and Cerealis Internacional.

Cerealis Produtos Alimentares basis is activity around mass market products, namely pasta, breakfast cereals, wheat flour and refrigerated and frozen products (pasta, chilled ready meals, pizzas and quiches), which are sold under the brand names Milaneza, Nacional, Familiar and Napolitana.

Cerealis Moagens concentrates its industrial flour products through the milling activity and commercialization of wheat and rye flour, with its brands Harmonia, Nacional and Concórdia.

Cerealis Internacional is present in all 5 continents assuring the cereals purchase used in all group production units as well as the expert sales of all products and brands for the export.



# Colinas do Douro

Located in the extreme southeast of the Douro Demarcated Region (RDD), Colinas do Douro Sociedade Agrícola, Lda. is a vast estate with four contiguous Quintas that total 476 hectares in size. This property integrates the important Douro International Natural Park, which has enormous cinegetic wealth and extreme relevance for the Region.



**COLINAS DO DOURO**

SOCIEDADE AGRÍCOLA

With 106ha of vineyard, at an average height of 600 meters, the four Quintas have their slopes predominantly facing north and are “punished” by severe winters. Respecting and enhancing the rich local biodiversity, we want our wines to express this unique terroir.

Our wines are unique because they originate from vines which are crossed by the remarkable geological transition Granite / Schist, which separates the high Plateau of the Beiras and the first valleys of the Douro river basin. It is in this terroir that unique conditions are combined for the production of wines with a singular profile.



# COMTEMP | CRISTAL

COMTEMP | CRISTAL was born of a dream, shared by its founders: to give Vinegars and Condiments its rightful place in gastronomy, and to make known their value and contribution to a healthy and complete diet.

With a cumulative experience of over 125 years of activity, the founders of COMTEMP | CRISTAL applied all their knowledge in the production of vinegars, sauces, and sparkling wines.

The company has a manufacturing unit of European scale, using the latest production technology while respecting traditional knowledge of the old master vinegar makers, with the goal of providing distinctive and superior quality products. In recent years it broadened its horizons with the introduction of an industrial kitchen, which increased the product range to include sauces and condiments.

Organic, well-being and sustainability are the COMTEMP | CRISTAL key drives of the present day to achieve a better future.





# Confeitaria Monteverde



Confeitaria Monte Verde is a specialist in traditional portuguese wafers.

The Fábrica de Cavacas das Caldas is a specialist in traditional sweets, merengues, biscuits and peanut cookies.



# CONSERVAS PORTUGAL NORTE

CONSERVAS PORTUGAL NORTE is a family owned business with large tradition in the production and commercialization of Canned Fish.

With over 100 years of activity, Portugal Norte invests constantly on new Technologies to better Control and further Modernize its production, while maintaining itself faithful to the Quality of the Traditional Portuguese Canned Fish.

Our facilities count with many certifications such as IFS, MSC, Organic, amongst others. From Private Labels to our Own Brands (Porthos, Briosa Gourmet, Dama, Inês and Conserveira), we produce from the most classic of fishes such as Sardines, Tuna and Mackerels, to even the more challenging ones such as Garfish, Codfish and Ray, in many different Sauces and Condiments.

CONSERVAS PORTUGAL NORTE, the force of Innovation and Tradition.







# Delta Cafes - Coffee, Food and Beverages

[www.gruponabeiro.com](http://www.gruponabeiro.com) —Delta Cafés is a family company, specialized on coffee, that offer innovative solutions on food and beverages.

It was founded in Portugal in 1961, and is now one of the top companies in the country and an example of international success with presence in over 30 countries and turnover of \$400M.

With over 60 years of experience in the industry, we have mastered what it takes to succeed in this increasingly competitive business. Delta's International Presence spreads over five continents through owned subsidiaries and distributors.

Our biggest markets include Spain, Angola, France, Poland, Switzerland, Luxembourg, EUA and UK.



**GRUPONABEIRO**



Mr. José Neiva Correia was the owner and the chief winemaker of DFJ VINHOS producing wines since the harvest of 1974.

The company born in 1998, owns 250 ha of vineyards under certified sustainable agriculture production, mainly in Lisboa wine region. Today export 99% of 10 million bottles of wine to more than 50 countries. Since 2009 DFJ VINHOS achieved the certification of the quality BRC - Grade AA.

Won the #1 TOP 100 BEST BUY OF THE YEAR 2012 - Wine Enthusiast

Nominee one of the 5 TOP European wineries of 2017 - Wine Enthusiast

Since 2010 we won 3715 awards, 570 in 2020.

Our signature it's TO CREATE THE WINES THAT PEOPLE ENJOY TO DRINK. That means we work to build the best ratio between price/ quality / image/ awards and taste for the market. We search partners with the knowledge to point the opportunities in the market, distribution and promotion.



# Falua - Tejo's wine from Portugal



Since 2004, Falua has been producing top quality wines mainly from the Tejo region. It also produces wines from all of Portugal's most recognized wine regions in its exemplary wine making and bottling premises in Almeirim. Built with the most sophisticated and modern equipment which allows Falua to produce 6 million bottles of red, white and rosé wines of high quality.

Falua is situated in the Tejo region. Ribatejo is a vine region, north of Lisbon, with low hills surrounding the Tagus River. Observing its landscape one can immediately discern 3 types of sub-regions with totally different characteristics. Campo (marshy land alongside the river); Bairro on the right bank of the river Tagus, slightly higher; Charneca that stretches from Tagus right bank until the Alentejo region. On all of these three sub-regions, vineyards are cultivated. Falua vines are mainly at Charneca, which have the most favorable terrains.



# Frol Explorer Ltd



Fruit Juices in a caps, Vegetable Juices in a caps, Soup in a caps and Bio Pasta in Paper Packaging.



# Gardunha - OH!Snack

Bica-Pica®  
**OH!**  
**SNACK**

Our family has been offering the Portuguese the best “serrano” charcuterie for almost 40 years. More recently, we created the brand Fumeiro da Gardunha and embarked on a new path in the area of ready-made meals. But we went even further: we innovated and gave wings to OH! Snack.

We are traditional, but we are not traditionalists. We combine the know-how of generations, using poultry meat in this project and responding to current market trends. The Bica-Pica Oh! Snack chicken and turkey chips and sticks are made with meat produced in Portugal, produced with ingredients of natural origin, with no added flavor. They are high in protein and have no gluten or lactose. Crispy Chips and Sticks has no frying involved. Instead, a slow drying process is used to give them a refined flavor and crispy character that ensures pleasure at each bite. They are nutritious and tasty and are intended for those who like to snack, alone or with their family, at any time of the day.



Gelpixe is a Portuguese family company specialized in frozen food products, founded 43 years ago with a storage capacity of over 31.900 m<sup>3</sup> and a daily production capacity of 40 tons.

We export for more than 20 countries and we offer a wide range of frozen food products under three complementary brands:

- Gelpixe: products from the ocean, such as fish, shellfish, molluscs, seafood mix.
- Delidu: products from other origins like meat, desserts, snacks and appetizers, vegetables, ready-meals and bread.
- Infineat: pre-cooked plant based products: like chickpea croquette, soybean pad, lentil paddy, spinach pie, mushroom pie, spinach cake and beetroot cake

We also do private Label for more than 20 clients.

The quality of our products and services is a big priority and we currently have the following certifications: MSC (for salmon, Hake and Codfish) and IFS.



# Global Wines



Global Wines is one of Portugal leading producers, recognized for making distinct wines of great value that reflect the terroir where they were grown, the taste and flavour of the indigenous grape varieties.

Founded in 1989, in Carregal do Sal, Dão region, the company grew quickly and expanded to Bairrada, Beiras, Douro, Alentejo, Vinho Verde, Lisboa and also Brasil, owning beautiful wineries in those wine areas.

Other investment priorities are wine tourism and olive oil production.

Exports account for more than 50% of the production, to over 40 countries worldwide.



# Granfer



## GRANFER

*- Fruta com Sabor -*

Granfer is a family-owned business founded in 1986 in Óbidos, Portugal.

We have extensive experience in fruit growing and a great passion for the land.

Dedicating ourselves to the production, conservation and commercialization of fruit, with our own production in about 550 ha of Pears, Peaches, Nectarines, Apples, Plums, Apricots and more recently Avocados, we know how to deliver the best of these, alongside a select group of the best local producers.

We are equipped with the most modern lines of calibration and packaging and are proud to have a highly qualified team. We export to several countries such as Brazil, Canada, the United Kingdom, France and Germany.

Innovation is one of our main pillars. We recognize that our customers are key to the mutual success of our organizations and we take the time to understand their needs, allocating the necessary resources to exceed their expectations. We practice environmentally friendly agriculture, privileging non-evasive methods.





# Green Aroma



Green Aroma is an organic farming company located in the south Region of Portugal – Alentejo – Évora.

Green Aroma is based in 2 pillars - Planet and Excellence.

Our goal is to offer our customers the chance to taste the excellence Nature has to offer, when we all take care of her.

Adopting an innovative Eco circular farming model, we guarantee that our herbs grow through the most eco-friendly methods available in the world, since all the steps involved (from seed to your hands) in this farming model have the Planet as first priority.



# Grupo Primor, S.A.

GRUPO PRIMOR  
*We make it together*



One of the most important Portuguese groups from the agrifood cluster that, in addition to being an international group with units in Portugal, Spain, and Angola, is present in the sector's entire value chain, with renowned companies in animal production, slaughter, butchering, transformation, commercialization, and distribution of fresh, frozen, and cured pork meat.

We are driven by our ambition to not only follow, but also define trends, by always challenging us. It's our aim to develop differentiating and appealing products, capable of providing true tasting experiences.



# Imperial Chocolate



Imperial is the Portuguese main chocolate industry, with 3 factories, 88 years experience, producing 8 categories of chocolates. Market leader in different segments, exports to 50 countries. Certified with the most demanding Quality Certifications (IFS) and supplier of world class companies.

In our brands, we would highlight (1) Jubileu, our premium brand; (2) Pantagrue, the national market leader cooking chocolate brand, (3) Pintarolas dragees and (4) Regina wide variety, including the market leader almonds in chocolate.

Apart our acclaimed brands, we offer Private Label differentiation in No Added Sugar, Gluten Free, Protein enriched, Low Calorie and Vegan. All these claims apply in dragees/chocobean, nuts with chocolate, snacks, tablets or cooking chocolate.

Imperial made an important investment in a state-of-the-art factory for dragees, that impelled our production to 3.000 tons/year. As per the tablets, the current production capacity of 4.000 tons/year is being increased.



Who we are and what we do...

INBEIRA is located in Envendos, south of the Beira Baixa region. It is dedicated to the production of Olives Tapenade of several types (black, spicy, green, etc.), commercialization of Table Olives and Extra Virgin Olive Oil. It mainly uses the olives of Galega cultivars (Portuguese variety) in their products. The olives are naturally fermented using only endogenous flora and sea salt, after which they are carefully selected, processed or packaged.

We have products of Biological Origin, with PDO - protected designation of origin and PGI - protected geographical indication.

We produce our brands or customer brands (private label), with our recipes, or with recipes developed by them. Contact us.



# Infusões com História



INFUSÕES<sup>®</sup>  
E HISTÓRIA

Infusões com História - a brand that produces organic Portuguese Herbal Teas from the Romanesque and Douro regions, where we will create exclusive mixtures from native species (100% Portuguese Herbal Teas; 100% Organic; Traditional drying; Plants with history).

Its aromas explore the emotions, feelings with pleasures and sensations that are prolonged in a magical, incredible, special journey.

More than a unique creation that spreads well in the North of Portugal, the brand's products become unique identity cards. They contribute to the design of traditions, culture, and organic production on a national and international level.

Our commitment is to recover the history and unique heritage of our territories, based on unforgettable sensory experiences. In addition, our mission is to value and respect the environment, the Producer and the very rich plant heritage.

We believe that our future is even more sustainable, promoting a fair and adequate production for the present time.



We are a Union of Cooperatives producing Azorean Dairy Products

We discover our inspiration in the most beautiful landscapes of Azores. Visit our land through an experience of traditional and genuine flavours: from the legendary flavour of the São Jorge PDO Cheese, to the purest milk that comes directly from the Azorean pastures to your table, not forgetting the delicious Ilha Azul Soft Cheese produced on the beautiful island of Faial.

Each of our cooperatives represents one of the islands of the Archipelago of the Azores, providing the most pure and traditional dairy products of each region. All products are made of genuine knowledge and produced according to high standards of food safety.

These islands have their beauty in its most natural and pure state, which allows our cows to freely graze, contributing to the production of high quality products.

Our mission is to give the best of Azorean nature to those we love.



# Lacticianos do Paiva S.A.



Founded in the 1933 PAIVA is known and recognized as company of reference to national and international markets with capacity to produce dairy products of the highest quality and safety, able to meet all stringent requirements. Since then this activity is present uninterrupted combining traditional recipes and methods of production to the new requirements and market trends.

In addition to invaluable experience, Lacticianos do Paiva accumulates a tradition and a know-how with standards of excellence in quality, allowing to continue to ensure continuous satisfaction and exceeding the expectations of its clients, being one of main Dairy companies in Portugal and also a reference in Foreign Markets.

PAIVA has today a Diversified Portfolio of high quality cheeses and other Dairy products.



# Lactilouro S.A.

LACTILOURO is a company dedicated to the production and commercialization of traditionally made cheeses, with the mission of offering to the consumers the best cheese tasting experience with the purity, quality and smoothness characteristic of their products.



Our commitment is the continuous offer of authentic products with superior quality, always looking for ways to offer more value to our customers. For this, we have a young, dynamic and multidisciplinary team, with technical knowledge and equipped with the latest technology.

As a result of our marketing strategy, the Dom Villas brand was born, which stands out for its quality and innovation. The care, attention and affection put into the production of each cheese gives to each one its own identity - the Dom Villas identity. In addition to the Dom Villas brand, Lactilouro owns Casa Mendevil brand and more recently the Santo do Monte brand.





# Lacto Serra, S.A.



Cheese production company.

The company produces cheeses with cow's milk, Goat, from Sheep, a mixture of cow / sheep milk and a mixture of Cow / sheep / Goat.

It is located in Aguiar da Beira, a small municipality at the foot of Serra da Estrela.



Lugrade – Bacalhau de Coimbra SA started its activity in 1987. Since that date, the firm’s growth strategy has been fundamentally in conquering the market, focusing on the commercialization of quality products, making the “LUGRADE” brand known through packaging own.

Web ring to the present the knowledge of generations in the art of producing the best cod in the world, which defines lugrade as a company with its own culture. Lugrade continuously invests in the modernization and acquisition of new infrastructures and equipment that support its activity, positioning itself as one of the most important companies in the sector of salting and drying, soaking and deep-freezing of cod.

Lugrade is currently a dynamic structure that adapts to the challenges of the constant evolution of the market, incorporating the lessons inherited from tradition and the experience of years of living in the world of bacalao.



# Lusomorango



Lusomorango is the largest national producer organization (PO) in the fruit and vegetable sector, in terms of turnover, and is dedicated to the production and marketing of raspberry, blackberry and blueberry.

Lusomorango was founded in 2005, with five shareholders and a turnover of 5 million euros. By the end of 2019, Lusomorango had a turnover of over 65 million euros and exported about 95% of its production. The Portuguese small fruits have, literally, been on everyone's lips, delighting consumers worldwide.

Currently with 42 associated producers of different dimensions, Lusomorango's cultivated land has grown, now standing slightly above 400 hectares, mainly located in the Southwest Alentejo, but also in the Algarve and Ribatejo.



FRUIT PRODUCERS ORGANIZATION, PRODUCTION, STORAGE AND COMMERCIALIZATION (PEAR AND APPLE).

MAIN EXPORT MARKETS: BRAZIL, FRANCE, GERMANY, MAROCCO, SPAIN.



# Maçarico, S.A.



**Maçarico**

*Quality and Tradition*

Maçarico, S.A. is a company manufacturer of table olives, olives specialites, lupin beans, pickles, culinary sauces and culinary marinades.

Maçarico is IFS certified and exports to all continents, besides being the leader in the national market in table olives.

Maçarico has its own brand - Maçarico - but also produces under private labels to its customers, assuring quality and food safety.



# Manuel Serra SA

**MANUEL  
SERRA**

Established in 1928, Manuel Serra SA is one of the oldest olive oil companies in Portugal.

Serrata, the main brand of the company, became an icon in Portugal and conquered the loyalty of many consumers around the world.

Our customer brand development support service has given us the recognition of many companies in the on trade and off trade segments as a preferred partner.



# Martha's Wines & Spirits



Family-owned winery established in the Douro Valley since 1727.

We focus on producing high-quality Douro Wines (bottle and bib), Port Wines, aged spirits and Moscatel do Douro.

All our products have a unique design and finesse.



# Martins & Rebello



Fourth-generation family owned and operated cheese producer, combining traditional and Portuguese traditional methods with Rebello's family ancient recipes, since 1901!





# MASSIMO ZANETTI BEVERAGE IBERIA, SA



Nicola is one of the oldest and most famous Portuguese brands. Its birth goes back to traditional coffeehouses in Lisbon and it exists since 1779 and is present in more than 30 countries. Today we belong to Massimo Zanetti Beverage Group (one of the 10 biggest coffee companies in the world with brands like Segafredo, Boncafé, Nicola, etc.. 18 plants, biggest coffee plantation in the world, turnover superior to one billion €, direct presence in 35 countries, 3.500 employees) and we are a leading service provider of hot drinks and a major player in the Portuguese coffee market where the brand have an important recognition and market share.

In Portugal our main activities include roasting, grinding, packaging and distribution and we have countrywide coverage and multi channel distribution reaching over 15.000 clients with around 2 million coffees served every day and we are the leaders of Nespresso and Dolce Gusto compatible capsules and coffeebeans with more than 50% market share.



# Nascente Divina - Águas do Alardo, Lda



Our company, WaterBunkers, SGPS, S.A., is responsible for managing 2 water bottling plants in Portugal. We are one of the main players. In our portfolio we highlight MONCHIQUE and CHIC. With 9.5 pH, this mineral water is unique and its benefits for health are recognised by healthcare professionals who are the main advisers of consumers on health and wellbeing issues. While Monchique is a retail brand and CHIC is a premium one. We also have ALARDO, a prime spring water. Pure, tasty, low levels of minerals, nitrates, sodium and fluoride-free, this water is highly recommended for children.

We are already working successfully with China, Hong Kong, Macau, Spain, Cape Verde, and Canada among others.

We have been in several trade-shows, such as FHC-China, Gulfood Dubai, IFE-London, Anuga-Germany, Hofex-Hong Kong, Wine & Gourmet Taipei – Taiwan.



Necton produces and packages Traditional Sea Salt and Flor de Sal (fleur de sel). These are 100% natural products, with no added substances – anticaking or any other substances.

Employing millennial techniques and handharvesting to extract sea salt from the ocean, Necton ensured the survival of an environmentally friendly and sustainable activity that is as old as the ancient Roman Empire, and as the artist Leonard Thiessen once said: “simplicity is the ultimate sophistication”.

We have 15+ years of extensive know-how in private label projects, providing our services to key players in the European market.

It’s our believe that Quality and continuous improvement are the cornerstones of our success, and a result, and proof of this, are our certifications and awards: ISO 9001, BRC-GS, Nature&Progrès, Kosher, Certiplanet, Sativa, Slow Food Award.





# Nortada Craft Beer



Fábrica de Cervejas Portuense was launched in 2017 with the goal of being the leader of the movement of new companies that intend to break the status quo and revolutionize the beer sector in Portugal. Today we are the largest producer of craft beer in Portugal!

Our first craft beer brand - “Nortada” - assumes itself as an irreverent brand, without fear of tearing up with monotony and challenging consumers to discover all styles of craft beer.

From the heart of the city of Oporto, “Nortada” beer excels in the quality of the raw materials used throughout the manufacturing process, as well as its high 'drinkability'.



# Not Guilty - The Right Way



- . No to child Labor
- . No to disrespect for people and the planet
- . No to the disrespect of the living conditions of workers their families and cocoa producers
- . No to palm oil and other refined oils & fats
- . No to the use of unselected Cocoa. We choose only the best
- . No to artificial flavours, not even vanilla flavoring
- . We are not kidding! Not Guilty, besides being nutritious, it's really delicious.



# Novarroz - Produtos Alimentares, S.A.



Novarroz is a Portuguese, family owned company, founded in 1979.

We are one of the top European rice producers and exporters, selling to over 60 countries in 4 continents. Our experience and premium quality products are what made this success possible.

At Novarroz, we work closely with our farmers in order to select the highest quality seeds for each variety.

We have two modern, vertical, state-of-the-art milling lines. We use the most advanced Sortex technology, which allows us to consistently deliver the highest quality rice.

Being the quality our main focus and concern, Novarroz production method has BRC and IFS international certifications, awarded by SGS.



# Nuts Original



Nuts Original is a Portuguese brand, born in 2009, based in the North where we export to 27 countries all over the world and have conquered recently 13 new markets.

After a phase with snacks related with the world of beverages, we reinvented the concept and created a healthy, vegan way of life that meets the new lifestyle.

A thirsty brand for innovation with a focus on creating exclusive products that are constantly becoming new market trends! Own Brand, Private Label for Other Brands/Retailers, OEM sale, Development of Products for Other Brands.



# Ourogal, SA



# OUROGAL

Ourogal is a family owned business, with our own mill and olive groves production under sustainable agricultural practices, thus having full control of the whole process.

Ourogal has chosen to follow a sustainable and non-industrial agriculture process which allows us to guarantee full traceability and offer the best extra virgin olive oil. The olives from our millenary and centenary trees are hand-picked while the intensive olive groves are mechanically harvested thus fully respecting nature and protecting the environment.

Ourogal's aim is to produce consistently superior olive oil which maintains the unique richness of flavours and aromas innate to our olives, resulting in a 100% natural olive juice.

Our olive oils transport your culinary delights through history from the feasts of the period of our Millenarian tree to today's most healthy Mediterranean diet.

The subtle fresh taste of our olive oils has received recognition from some of the best chefs and contests in the world.





# Outros Montes



Outros Montes was founded in 2007, by Filipa Taco, a vegan specialist who believes that only the organic vegan production will change the world, to become a Green planet, and a better place for everyone to live.

Outros Montes believes that healthy eating is organic, diverse, free from added sugars, trans fats and processed foods- a little bit closer to nature.

Our purpose is to make vegan cookies, without sugars- that people enjoy and feel good about themselves.

Our mission is to find and select the best raw vegan organic foods of high nutritional value and quality from 100% pure habitats, directly from nature.



P A I S A G I N D O

Our organic herbal teas are produced in the Alentejo countryside, characterized by its fertile and natural plains.

Paisagindo Bio is committed to producing herbal teas of the best quality, using artisanal methods and the least processing of plants, thus guaranteeing the best aromatic and organoleptic properties of the plants used.

Besides the objective of ensuring the best taste and aroma, all the tisanes created have medicinal properties. We can say in Portugal our brand leads the trends in the consumption of organic teas and with a medicinal purpose and a healthy life. All of our marketing was almost always done in a buzz way, resulting from the word-of-mouth of our customers.

Our best sellers are "Flat Tummy Tea", "Drain You day" and "Drain You night". These teas that greatly help speed up metabolism, lose weight and against fluid retention and cellulite.

All herbal teas names are associated with well-known music titles which also refer to their main medicinal properties.



# Panike - Pastry & Bakery

**Panike**<sup>®</sup>  
*Pastry & Bakery*

Panike is portuguese manufacturer of frozen bakery and pastry with more than 34 years of experience in the market. Pioneers on the industry we proud ourselves of creating bakery and pastry solutions to our partners, all around the world.

We create solutions, to all food channels, providing instant moments of pleasure, with a constant pursue for quality and sustainability.

Panike is certified with BRC and IFs, together with other food and sustainability certificates as Halal; UTZ; RSPO; Sedex.



# Pato Real - Ernesto Morgado S.A.



**Pato Real**

***The rice of your life.***

Ernesto Morgado (est. 1920) is the oldest rice miller in Portugal and continues to be a family-owned company, with a 4-generation knowledge of the rice business.

It is located in the Mondego valley, an excellent area for producing Carolino rice (Japonica rice variety).

It has been completely transformed through a RDI project involving world class scientific and technological research to answer market demands and enhance the value of a portuguese resource, Mondego Carolino rice. Today it is proud to be probably the only company in the world using Japonica rice (not parboiled) and natural ingredients (no preservatives/colourings/ flavour enhancers) for sterilized, shelf stable, ready meals.

Able to produce up to 40,000 tons/year of milled rice, is one of the main portuguese players. Abroad it is gradually conquering markets in Europe and Middle East.

The company has an International Food Standard (IFS) certification (Higher level: 98.58%).



# Produtos Alimentares Peipen S.A.



Our company was established in Peniche (Portugal) in the year of 1977. We specialize in the production of frozen pre-cooked traditional portuguese meals like soup, diverse dishes and pastry. Our most famous product is the Pastel de Nata (Portuguese Custard Tart).

The trustworthy relationship built with our customers wasn't achieved just because our products are loyal to the portuguese tradition but also because the professionalism, authentic flavours and the capacity to develop new recipes make Peipen the ideal partner to offer frozen pre-cooked meals with excellent quality and taste.



# Queijos Santiago



Family based and built on traditional values, Queijos Santiago is a company with five production units in Portugal: Montemuro (Mafra), Monforte (Portalegre), Palmela (Setúbal), Ponte do Rol (Torres Vedras) and Pego (Abrantes), being responsible for the collection, production, packaging and distribution of all its products.

In its permanent effort to achieve customer satisfaction the company presents a diversified portfolio that crosses all market segments, respecting a Quality Management and Food Safety System, audited and certified according to the IFS Food standards.



# Quinta da Devesa

**QUINTA DA  
DEVESA**

ESTB · 1941

THE ORIGINS Quinta da Devesa carries a secular history. In 1844, the well-known Barão de Forrester, included this property in what was the first map of the Douro Demarcated Region. But the most important history of this property began in the last century, in 1941, when the Fortunato family acquired the property, thus starting a new phase of greater investment in wine production, with a special focus on Port wines. Later on, the Douro DOC still wines also appeared, which reinforced the presence in the national and international wine market.

Quinta da Devesa continues today to be an independent family company, oriented towards the future, with presence in several international markets.

The investment made in recent years has managed to bring greater recognition from wine lovers and critics. The result of all this is also visible through the huge number of national and international awards achieved to date.



# Quinta da Lapa

QUINTA DA  
**LAPA**  
EST. 1733

Quinta da Lapa was established in 1733, in a unique spot, is one of the oldest estates in the Tejo region.

The wines are crafted so that they translate the uniqueness of Quinta da Lapa's terroir in all its aspects. Favourable micro-climatic conditions that have to do with its proximity to the sea and the fact that it lies beside a mountain, impart our wines with outstanding freshness, perfect maturing conditions and an exceptional ageing potential.





# Quinta da Marmeleira



**QUINTA  
DA  
MARMELEIRA**

Quinta da Marmeleira is located in Alenquer, the capital of european red wines, in Lisbon, Portugal.

The undulating mountains and mild climate make the grapes uniform in color and superior in quality.

Our professional team and technical team keeps improving and producing prestige wines.



# Quinta de Jugais



Quinta de Jugais' journey started with a simple passion: the richness of flavors from Portugal and the Mediterranean region.

That is our passion, that over 19 years has led our dream of being able to take people our country's charm through traditional products full of an authentic taste.

Our commitment is to create only the most natural options. For that we count only with the freshest fruits that give the authentic flavor to our jams.

We don't add any type of artificial additives during the production process since we believe we can offer top quality products in its most natural way, so that everyone can be able to experience the true flavor of fruit.



# Quinta dos Fumeiros



QUINTA DOS FUMEIROS it's a run family business that dedicates itself to produce high quality sausages in a traditional way, we put together quality and fair prices. Our mission is achieving a very noble product at the end. Despite the super traditional sector we decided ally ourselves to the innovation and we create the range of 100% turkey meat.

We have a huge pride in what we produce and our mission is to reach as much families as we can in the world. That's what motivates us to work every day.

Thank you and don't forget to visit us in our web page [www.quintadosfumeiros.com](http://www.quintadosfumeiros.com), on Facebook and instagram #quintadosfumeiros.



# Quinta Ferreira de Baixo

QUINTA

**FERREIRA**

DE BAIXO

Family business, owner of QUINTA DA FERREIRA DE BAIXO, located in Mesão Frio on the river DOURO.

The wines are produced exclusively with the grapes of this farm, allowing a more accurate control of the raw material in order to obtain a wine of excellence.

MARCO 3 is a wine with typicality and without artifice, with respect for its land and people and fundamentally for its Origin. A wine of History and history, in a Geography of incomparable beauty, originated on the slopes of the Douro.



# RAMIREZ



**Healthy Eating**

Ramirez is an ocean of epic history full of flavour. Sail on and be amazed by a new world in canned fish. Discover the universe of sustainable fishing and super green production. Take pleasure in highly controlled, healthy and delicious sea food, including bio products. Encounter tasting islands in our century-old brands. Come across a five-generation family-owned business that is the world's oldest fish cannery still in operation. Find out how, since 1853, we 'sea' what canned fish is all about.

Visit us. In our online store. Or in our museum shop.

[www.ramirez.pt](http://www.ramirez.pt)



Realbolo is the result of four generations dedicated to Bakery and Pastry, a vast experience and knowledge passed down through generations. Today we are specialists in brioche and puff pastry, providing frozen and shelf stable products, with different packaging options.

Currently located in Almada, just 20 km from Lisbon, in a plant with 2000 sqm and two fully automated production lines with an installed capacity of 10 ton/day. We supply the major retailers, and other HORECA players, with our products but also tailor made solutions.

We have recently been IFS certified, and we also hold the RSPO –MB certification for palm oil, and FSC for the paper and cardboard products.

Contact us to increase your product portfolio and to develop new products tailored to your client's needs.



# Santos & Pereira



Santos & Pereira has existed since 1991. The company was founded by its director Vitor Santos with the aim of developing the fruit and vegetable export business. Since that time, much has changed in Europe, across the wider world and in the fruit and vegetable trade in particular. Santos & Pereira has had to keep ahead of these changes, while still preserving the firm's core approach to the business.

The company mission has continued to be the exportation of the best fruit and vegetables from Portugal. The company principles are as important today as they ever were – a fact that motivates and drives our dedicated team:

to maintain an in-depth knowledge of the products and the markets in which we trade.

to create and maintain reciprocal ties of confidence with our clients.

We understood from the first that our word would be our strength. We take pride in being specialists and so we only supply products we know well. Based on this, we have built up our reputation as a serious company.



# SOVIBOR - Soc. de Vinhos de Borba



Founded in 1968, resulting from the merger of 2 companies, "SOVIBOR - Sociedade de Vinhos de Borba, S.A." is a family-owned company, reputed by its experience in the production of DOC Borba Alentejo Wines.

The Cellar, located at Borba, has two buildings, one of which, known as "Adega do Passo", is a unique historical building with more than 200 years old.

Tradition, Quality and Modernity are values that we preserve, in order to continue carving our History.





# Sutol - Industrias Alimentares, Lda



Sutol – A portuguese brand, an international taste

Sutol was founded in 1996, in a region located 100 Km south from Lisbon, and since then produces high quality tomato paste. The company is specialized in transforming red intense fresh tomatoes into tomato paste and related products to be sold to the food industry.

Sutol has technical staff that assures the high quality standards of the products. All equipment used in the production is the most modern in this industry. From the combination from specialized professionals and equipment results the capacity of transforming 3.000 tons of fresh tomato per day. The facilities also present the necessary equipment to assure environmental protection.

Sutol has an extended portfolio of products that result from the transformation of fresh tomato, like tomato paste and pizza sauce, plain or spiced. The products can be presented in cans of 3 Kg or 5 Kg or aseptic bags of 240 Kg.

Sutol is certified by ISO 9001:2008 since 2002 and BRC since 2015.



# Triportugal - Frutas e Legumes ACE



TriPortugal - Leading company in the fruit sector in Portugal.

TriPortugal's success comes from the fact that it joins together hundreds of growers, guaranteeing a strong basis of own production coming from several regions in Portugal.

TriPortugal also guarantees a complementary offer by importing from southern hemisphere countries and Europe. This combination allows its presence on the market for twelve months.



# Vale da Rosa



Vale da Rosa is the largest table grape producer in Portugal with 280 hectares of seeded and seedless grapes.

It currently has 13 varieties of table grapes in production, 6 of them are seeded varieties and 7 of seedless grapes. Always thinking about the future, we also contemplate a vast experimental field where some of the most recent varieties of table grapes are being tested through collaboration protocols with the most important breeders in the world.

An exporter for over 40 years, Vale da Rosa currently sells around 20% of its production to countries such as the United Kingdom, the Netherlands, France, Poland, China, among others.



# Venâncio da Costa Lima



VENÂNCIO DA  
COSTA LIMA

Venâncio da Costa Lima is a 100% family business, and we are already in our fourth generation. We are a solid company, that is also due to fact that we exist since 1914 (103 years). We maintain our familiar philosophy, but in terms of size we are an medium company in the region, as we work with 3 million liters of wine per year. We maintain our goal, that is to produce modern wines, but with the profile and characteristics of the traditional grape varieties of our region. We are located on the Peninsula of Setúbal (south of Lisbon).

Always striving to perfect the art of wine making, our company's journey has involved constant technological modernization, enabling the quality of our wines to evolve. We have preference for the national grape varieties (Fernão Pires, Moscatel, Castelão, Aragonez, Touriga Nacional), although some blends already have an international variety added (Syrah).

In terms of wines we have everything. We bottled wines very competitive in terms of value for money.



Born in 1943, Vieira de Castro is a Family Company proud to be today the biggest Portuguese biscuits, confectionary and candies producer, acting on the global market, being already present in more than 50 markets, from Japan to USA.

The experience through the years and the acquired competences on the development of new products, have turned Vieira de Castro into a reference on this sector and an awarded company.

Its products' quality, offer diversity, high technology and investment in investigation are the key success factors.

The Quality of our product is a priority that we can attest with current certifications such as : IFS , BRC , ISO , RSPO and UTZ.

Assuming all the traditional heritage and the correspondent know-how , the company is always looking for innovative trends to apply to their products.



# Vinalda, SA.



# VINALDA

EST.1947

At Vinalda we believe that distribution is more than just bringing you the great wines and Spirits from Portugal. It is also to search and know each product in depth, since it is born until the moment of serving, in which it will provide moments of intense pleasure.

It is trying to know and understand the trends and expectations of wine and spirits lovers and business partners, increasingly demanding, and to be able to advise that wine, suggest new harmonies, innovate and surprise.

Vinalda has a team of over 40 professionals able to perform our task in the areas of consulting, logistics, sales and distribution that our customers and suppliers have always been used to trust.

Vinalda has its strategy of acting towards the distribution that aims at building brands and invests in:

- The quality of the brands it distributes;
- The credibility, prestige and competence of the producers it represents;
- The satisfaction of its customers;



# Viveiros Monterosa



We produce and extra virgin olive oil combining traditional methods and state of the art technology, considering a certified Best Practices system that assures respect for the environment and the consumer.

The olives of each variety (we have 5 varieties) are all picked on the right moment and pressed few hours later after picking in our granite stone mill, to give us the best attributes in terms of fruitiness, bitterness and pungency on the final product.

We produce 5 different Premium Extra Virgin Olive Oils, 4 of them monovarietals: Verdeal, Maçanilha, Picual, Cobrançosa and Selection which is created with the finest batches of our varieties, selected by the Monterosa tasting panel. We also produce another Extra Virgin Olive Oil called “Horta do Félix” which is a combination of the Monterosa varieties.



# WINES AND WINEMAKERS BY SAVEN

*Vinhos de Portugal*  
**LUA CHEIA**  
S A V E N  
**1823**

[www.saven.pt](http://www.saven.pt)



Wines & Winemakers is a group composed of some of the most innovative producers and winemakers who are at the forefront of modern technology, while staying true to the unique flavors, characteristics and personalities of each region, including Vinho Verde and Alvarinho, Douro and Port, Dão, Bairrada, Tejo, Palmela and Alentejo.



## Organization

PORTUGUESE  
**AGROFOOD CLUSTER**



## Institutional Support



## Partners

